

HYDE LEE NEXUS

PRODUCT COMPLIANCE | EUROPEAN MARKET ENTRY

Invitation to European Expert & Technical Partners

Dear Colleague,

I am writing to invite you to explore professional cooperation with Nexus, an Ireland-based business connecting Chinese advanced manufacturers with European expertise in product compliance and market entry. Our priority sectors are electric vehicles, intelligent robotics, motorhomes and mobile living, and modular systems.

We are developing a European network of independent specialists, engineering practices, laboratories, assessment organisations and technical service companies. The aim is to build practical, paid cooperation around well-defined manufacturer needs and specialist work packages.

Expertise we are seeking

Product compliance and testing: Applicable requirements, CE conformity routes, technical documentation, safety engineering and independent testing; assessment bodies where required.

Vehicles, motorhomes and caravans: WVTa, systems and components, conversions, multi-stage approval and technical coordination.

Robotics, AI and cybersecurity: Machinery safety, EU AI Act readiness, CRA applicability, and UNECE R155/R156 automotive cybersecurity and software updates, as applicable.

Data protection: GDPR assessments, privacy governance, cross-border data arrangements and independent DPO services.

Modular construction: Structural and fire engineering, construction-product evidence, building performance and national requirements, including Irish implementation.

Local technical delivery: Installation, commissioning, maintenance, repairs, spare parts, technical training and after-sales coverage.

We also welcome supporting providers for authorised representation, import compliance, commercial law, environmental producer responsibility, insurance, customs, logistics and tax services, where relevant to a project.

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EXPERT & TECHNICAL PARTNERS | COOPERATION FRAMEWORK

How we would work together

Nexus develops manufacturer relationships, qualifies project objectives and budgets, and coordinates bilingual communication, proposals and delivery. Partners define their specialist scope, fees, timetable and outputs, and retain independent professional judgement and responsibility for their own work. Manufacturers provide technical information, approve budgets and implement agreed product adaptations.

Commercial arrangements are agreed on a project-by-project basis, reflecting each partner's scope of work, responsibilities and contribution. Options include agreed specialist fees or a project-specific revenue allocation. Third-party costs and applicable taxes are identified separately. Scope, payment terms, confidentiality and responsibilities are agreed before substantive work begins; no substantial unpaid technical work is expected.

An initial discussion carries no commitment or exclusivity. Assignments depend on suitable opportunities and mutual agreement. Where your professional rules require direct client engagement, this can be accommodated while Nexus maintains overall coordination.

If this aligns with your work, I would welcome a short introduction covering your expertise, relevant product experience, countries served and preferred cooperation model. Please contact me to arrange an introductory conversation.

Kind regards,

Maggie Lee

Founder / Managing Director

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